

# **Data Science In Practice**

This is summary of Datanest Analytics Catalog

for better explanation or more complete catalog, you can contact us at hello@datanest.io

## THƯ NGỔ

Trang điện tử Hướng nghiệp 4.0 (huongnghiep40.vn) ra đời với mục đích góp phần vào công cuộc định hướng nghề nghiệp cho các bạn học sinh THPT và sinh viên Việt Nam, trong bối cảnh cuộc Cách mạng công nghiệp 4.0 đã và đang bùng nổ mạnh mẽ hơn bao giờ hết. Bằng việc cung cấp những thông tin đa chiều, thiết thực và bổ ích về các ngành nghề có sức nóng và tiềm năng phát triển bền vững trong tương lai dài hạn thông qua các tin tức tổng hợp cùng những góc nhìn sâu rộng của các chuyên gia uy tín ở nhiều lĩnh vực như hướng nghiệp, khởi nghiệp, giáo dục, công nghệ thông tin, kinh tế, xã hội, tài chính ngân hàng..., trang điện tử huongnghiep40.vn được kỳ vọng sẽ mang đến những kiến thức nền tảng hữu ích về các ngành nghề trong xã hội cũng như thị trường nhân lực Việt Nam và thế giới.

Trang điện tử huongnghiep40.vn cam kết được xây dựng và phát triển với mục đích hoàn toàn phi lợi nhuận. Tất cả các bài viết và ebook được tổng hợp, đăng tải và chia sẻ tại đây đều có thể xem và tải về miễn phí, với mục đích góp thêm những cơ hội làm giàu kiến thức cho tất cả mọi người.

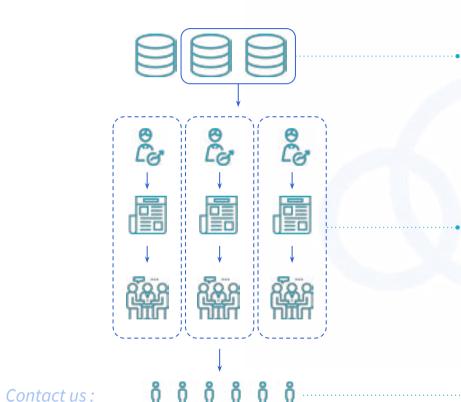
Chúc bạn đọc có được những thông tin bổ ích và định hướng nghề nghiệp đúng đắn cho tương lai.

Trân trọng,

Ban biên tập website huongnghiep40.vn

huongnghiep40.vn

#### **Current state of data**



On a daily basis, companies are collecting massive amounts of data. These data are mostly being **kept in Silos** based on the technology being used.

Most of this data is **underutilized** and only being stored for monitoring.

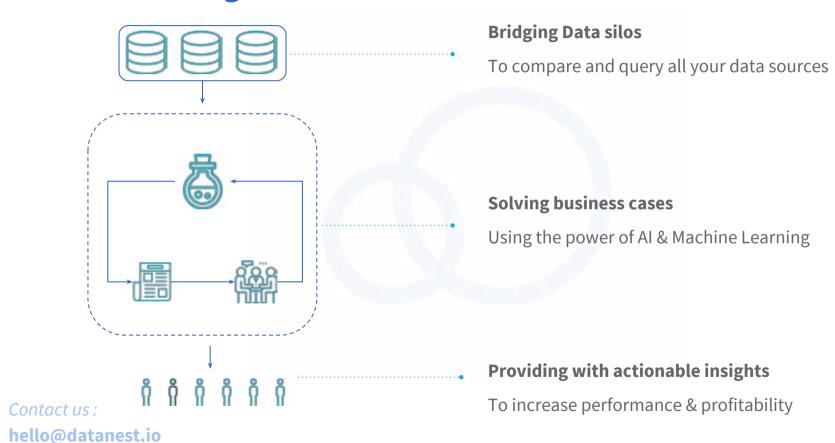
**Reactive action** instead of proactive.



# Solution?



# How to leverage it?



## **Datanest Solutions**

#### **Data Exploration**

"Descriptive & Discovery"

To validate a business needs based on historical data.

#### DS as a Service

"All Included"

Model creation, infrastructure & maintenance

#### **ML Products**

"Pay as you go"

**Finance**: Truescore

Retail & Logistic: Order recommendation, dynamic pricing, inventory prediction



#### **Data Science team**



- + Data Scientist
- + Data Engineer
- + System Architect



#### Infrastructure



Data-Science as a Service \*

#### Contact us:

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Contact us:

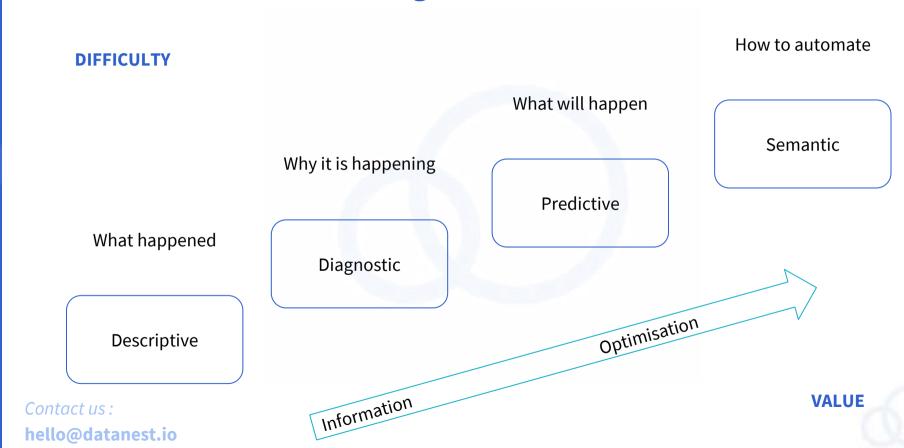
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# Steps on Data Science?



## **Datanest Data Science Stage**



Level 1

# **Descriptive EDA**

**Describe relation** 

**Describe composition** 

**Describe distribution** 

Compare

#### Comparison

Composition Distribution Relationship



#### Comparison

Composition
Distribution
Relationship



Comparison

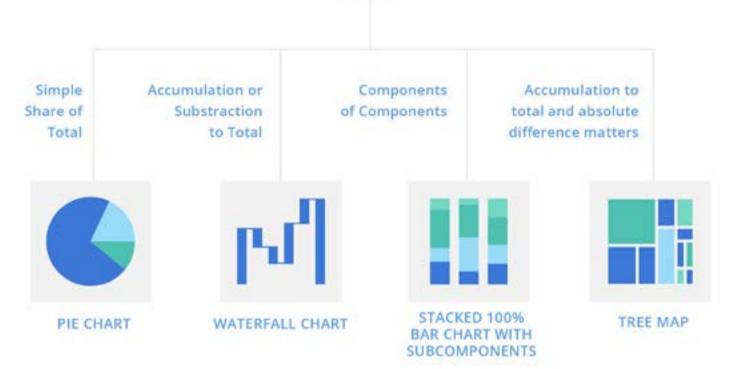
#### Composition

Distribution Relationship

## COMPOSITION

Static

Datanest



11 12

Comparison

#### Composition

Distribution Relationship

#### COMPOSITION

**Changing Over Time** 



Comparison Composition

Datarest

#### **Distribution**

Relationsh



13 14

Composition
Distribution

Relationship



# RELATIONSHIP



## Level 2

# Discovery

**Why Customers Leave Us?** 

Why Our Strategy Doesn't Work?

**Why Our Profit Decrease?** 

## How to reduce my churn rate?

"Why Customers Leave Us?"

We accidentally change the

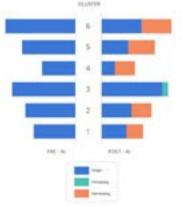
Satisfaction level is changing

Some customer pattern not come back

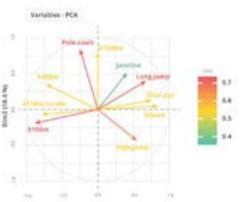


How to optimize my strategy?

Using one-size fits all

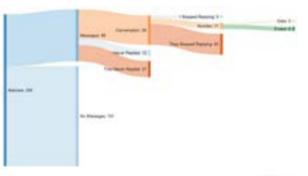


Non efficient measurement



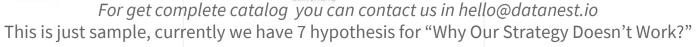
"Why Our Strategy Doesn't Work?"

Some drop off to



For get complete catalog you can contact us in hello@datanest.io This is just sample, currently we have 9 hypothesis for "Why Customer Leave us?"



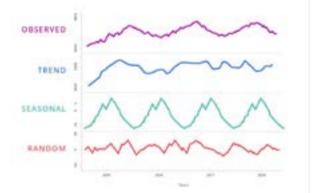


# How to optimize my profit?

"Why Our Profit Decrease?"

1

**Command Trends** 



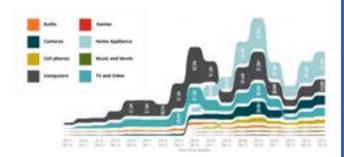
2

Move to less profitable item



3

We can't catch customer movement



Level 3

# Predictive Machine Learning

**Supervised** 

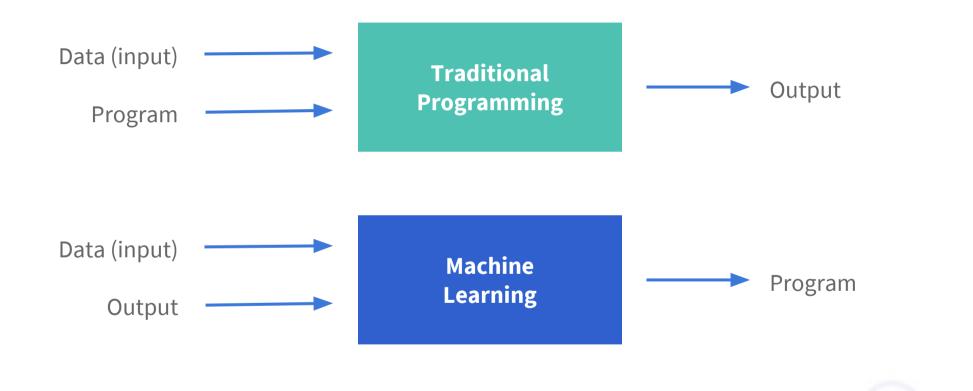
What is ML?

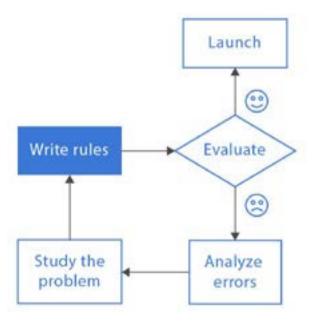
**Other Learning Types** 

**Unsupervised** 

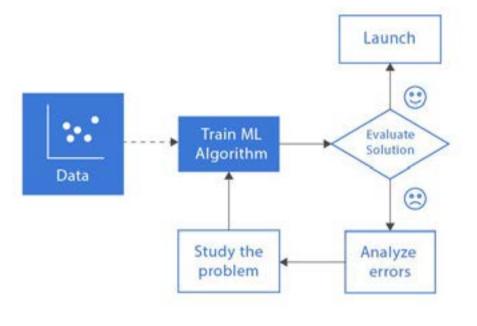
For get complete catalog you can contact us in hello@datanest.io
This is just sample, currently we have 9 hypothesis for "Why Our Profit Decrease"







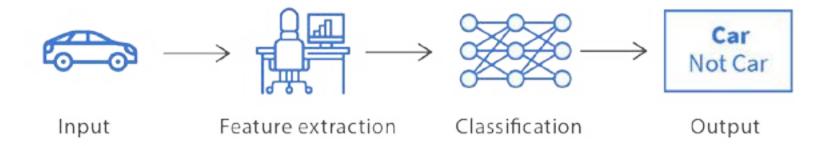
**Traditional Programming** 



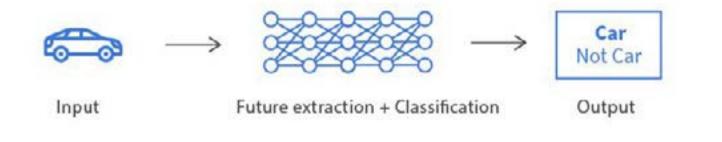
Machine Learning

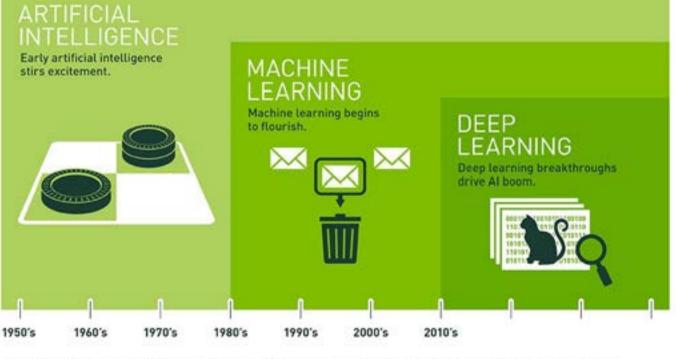


# **Machine Learning**



# **Deep Learning**

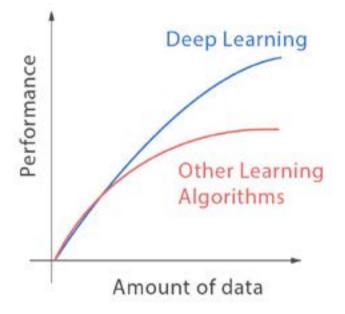




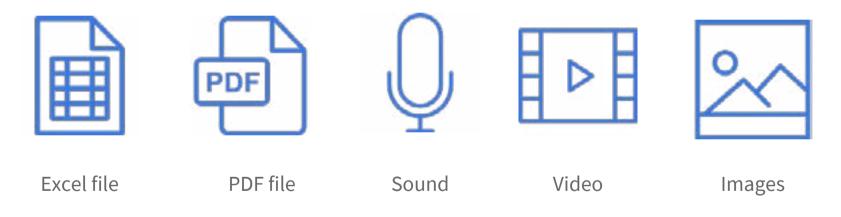
Since an early flush of optimism in the 1950s, smaller subsets of artificial intelligence – first machine learning, then deep learning, a subset of machine learning – have created ever larger disruptions.



# Why deep learning?



# Big Data?



How do data science techniques scale with amount of data?



# How to Formulate Problem?



# **Supervised Learning**

Classification
Survival
Regression
Time series
Panel

For get industry tailored example you can contact us in **hello@datanest.io** 

# **Supervised Learning**

Where?	Geospatial
Where at certain time?	Geospatial Time Series
How Much?	Longitudinal
Multiple what ?	Sequential
Why?	Network (Cause n Effect)

For get industry tailored example you can contact us in hello@datanest.io

# **Unsupervised Learning**

Clustering

**Anomaly Detection** 

Association Rule, labelling each other

Decomposition





## **Other Learning Types**

Metric Learning

Learning to Rank

Learning to Recommend

Semi-Supervised Learning Reinforcement Learning: Q-Learning

Self-Supervised Learning Reinforcement Learning: Multi-Armed Bandit How to make machine learning plan come to reality?

For get industry tailored example you can contact us in hello@datanest.io

# **Answering Key Question**

- I. Problem Statement?
- 2. Action?
- 3. Specification?
- 4. How to communicate to executor?
- 5. Variable and Label?
- 6. Success Criteria?
- 7. Threshold?



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Contact uslf you need help to answer pre machine learning questions, you can contact us in hello@datanest.io hello@datanest.io